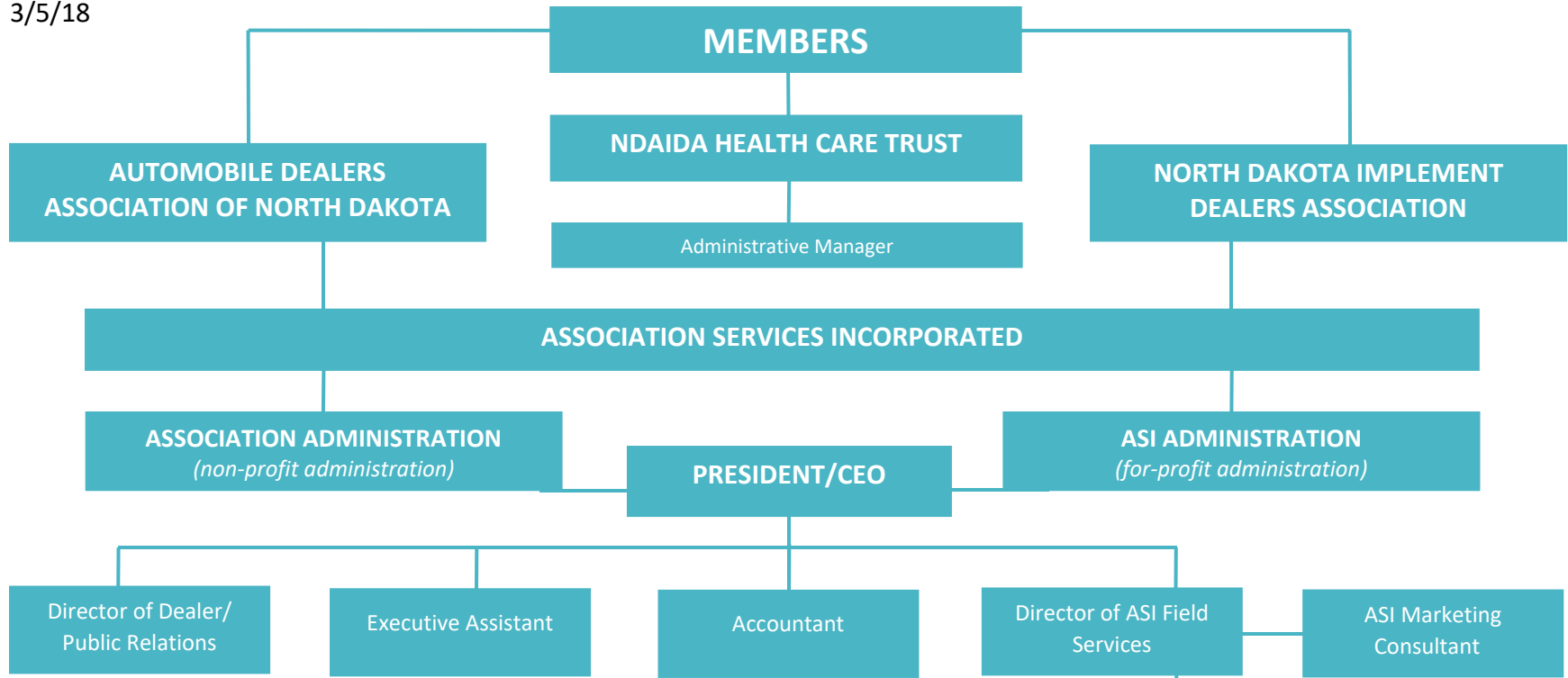


ASI ORGANIZATIONAL STRUCTURE

3/5/18



- A. ADAND: Chairman, Chairman-Elect, President/CEO, 5 Directors, and 3 Past Chairman. ADAND and NDIDA are two separate, autonomous retail associations, each with its own bylaws, Board of Directors, and portfolio of member benefits.
- B. NDAIDA HCT: 2 Trustees elected by ADAND, 2 Trustees elected by NDIDA, and 1 Trustee elected by the other 4 Trustees.
- C. NDIDA: Chairman, Vice Chairman, Immediate Past President, President/CEO, and 8 directors. ADAND and NDIDA are two separate, autonomous retail associations, each with its own bylaws, Board of Directors, and portfolio of member benefits.
- D. ASI is a wholly owned subsidiary corporation of the North Dakota Automobile and Implement Dealers Associations.
- E. Association Administration is governed by the ADAND and the NDIDA Board of Directors and administers conventions, educational programs, governmental liaison, legislative, bulletins/newsletters, and wage & benefit surveys.
- F. ASI Administration is governed by a Board of 9 directors made up of 4 members elected by ADAND and 4 members elected by NDIDA and 1 member elected by the other 8 members, and administers the group insurance program, joint administrative functions, sales of forms and promotional items, endorsements, new services development, and investment portfolio.